# THE WITT WAY

## **OUR MISSION**

WHY WE EXIST



To make lives better for our customers and our employees.

## **OUR VISION**

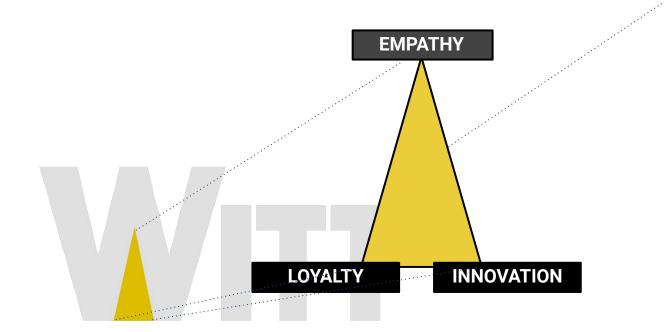
WHAT WE ASPIRE TO BE

To be the pioneering and premier field service provider and top employer in the region.



## OUR 3 CORE VALUES

WHO WE ARE



The 3 points of the triangle reflect our 3 distinct core values but is also symbolic of the Golden Triangle, a nickname used for Downtown Pittsburgh.



By trying to understand someone else's perspective or circumstances [whether we agree with them or not], we will make them feel heard, strengthen the connection, and enhance the customer service experience and workplace atmosphere.

Loyalty is the bond that holds our business together. It is the commitment to each other, the devotion to our customers and our allegiance to the WITT Way.





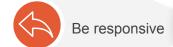
We're not just the region's oldest, we're also the most advanced - adopting the latest technologies and embracing curiosity and change for the continuous improvement in both our customer and employee experiences.

## **OUR 8 GUIDING PRINCIPLES**

WHAT WE DO









Safety first



Focus on solutions



Do it right the first time

Do the right thing







## Care deeply and sincerely

Be conscientious of our customers and our coworkers by making real connections, actively listening, and being open, friendly, and genuine.





Be easy to do business with



Care deeply and sincerely



Create, meaningful experiences



Be responsive



Safety first



Focus on solutions



Do it right the first time

Do the right thing







#### **Create meaningful** experiences

Do more than just deliver service by striving to create positive and memorable moments, eliciting true delight from our customers and other coworkers.





Be easy to do business with



Care deeply and sincerely



Create meaningful experiences



Be responsive



Safety first



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#### Safety first

Employee safety, as well as the safety of our customers and the environment, is priority #1. We must be cautious and responsible in performing every work activity including safe driving, safe storage and safe application.





#### Do the right thing

Our behavior should come from a place of integrity and demonstrate good moral character.

It's what we do when no one is looking.





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#### Do it right the first time

Doing it right the first time requires just that little bit of extra care and attention upfront, so as to prevent any subsequent disruption for the individual, our coworkers, and ultimately our customers.





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#### **Focus on solutions**

When we approach an issue, we should apply our creativity and proactive mindset to develop solutions, rather than wasting valuable time and energy pointing fingers or dwelling on problems.





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#### Be responsive

Be diligent about thoughtfully, consistently and promptly responding to the needs of our customers and coworkers.





Care deeply and sincerely



Create meaningful experiences



Be responsive



Safety first



Focus on solutions



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Do the right thing







## Be easy to do business with

Every transaction or interaction with our customers, from scheduling to bill payment, should be effortless and convenient for them.